

The Greenbrier Companies, Inc. announced today that it took \$19.2 million of pre-tax (\$12.2 million after-tax) write-downs and other special charges in its second quarter ended February 28, 2002. Greenbrier Europe accounted for the bulk of the special charges, with a \$14.8 million write-down of intangible assets, and a \$3 million charge for a previously announced downsizing of its operations. An additional \$1.4 million of special charges were taken in North American operations due to workforce and other reductions. These actions will reduce future costs, consistent with the Company's objectives. The Company will realize cash from tax benefits in 2002 associated with the special charges.

After the \$19.2 million of special charges, net loss for the second quarter of fiscal 2002 was \$16.8 million, or \$1.19 per share, compared to net earnings of \$70,000 for the comparable quarter of the prior fiscal year. Revenues for the second quarter of fiscal 2002 were \$99 million, down from \$157 million in the second quarter of fiscal 2001.

For the six months ended February 28, 2002, revenues were \$179 million compared to \$311 million in the same six-month period of fiscal 2001. The net loss for the first six months of fiscal 2002 was \$21.9 million, or \$1.55 per share, compared to net earnings of \$3.1 million, or \$.22 per share in the same six-month period of fiscal 2001.

The Company's new railcar manufacturing backlog as of February 28, 2002 was 1,900 units valued at \$100 million, compared to 2,400 units valued at \$130 million at November 30, 2001. Subsequent to quarter end, an order for 600 railcars valued at approximately \$30 million was received.

William A. Furman, president and chief executive officer, noted, "During the present economic and rail supply industry downturn, our strategies for managing the Company have been set on a few fundamental points. These include strengthening our balance sheet, managing for cash flow and liquidity, reducing expenses, and increasing our market share for new freight cars. The actions behind the special charges support these strategies, particularly our tax planning and balance sheet objectives."

"The European restructuring costs and investment write-down," Furman continued, "are consistent with our plans announced in January, 2002 to downsize the European organization and attain profitability. The plan is achieving commercial success and

generating cost savings. Losses for the second quarter, before special charges, were \$1.6 million less than the first quarter ended November 30, 2001."

"In the quarter, the Company implemented tax strategies to take advantage of certain favorable tax provisions in the recently enacted U.S. economic stimulus package. Until recently, we have not been able to claim European losses on our U.S. tax returns, nor benefit from them in Europe. As a result of these strategies, during our second quarter, \$6.1 million of tax benefit associated with Europe was recognized. The Company will seek to obtain additional tax benefits during the remainder of fiscal 2002 as a result of tax planning opportunities."

Mark Rittenbaum, senior vice president and treasurer, said: "In addition to the \$19.2 million of special charges, Greenbrier established reserves for \$2.5 million pre-tax in operating costs during the quarter. These costs are not expected to recur in fiscal 2002. Greenbrier continues to focus on liquidity, cash flow, and a strong balance sheet, rather than reported profits, during the current downturn. Cash balances are nearly \$50 million. Unused bank lines of \$113 million were available at quarter end. The Company is not borrowing on any of its North American bank lines. Almost \$45 million in debt has been paid down fiscal year to date; \$30 million of debt was repaid during the second quarter."

"EBITDA, before special charges, minority interest and equity in unconsolidated subsidiary," Rittenbaum continued, "was \$5 million for the second fiscal quarter of 2002 and \$12 million fiscal year to date. The write-down of intangible assets will reduce future amortization expense by \$1.5 million (pre-tax) annually. Cash flow from operations was \$2.5 million for the first six months of the fiscal year. While North American manufacturing operations are currently operating at a book loss, they are producing positive EBITDA. European operations are currently generating book losses and negative EBITDA. Leasing and services, railcar repair, refurbishment, wheels services, and marine manufacturing operations continue to be profitable, both on a book and cash basis. Cash flow from our leasing operations remains highly positive."

The Greenbrier Companies, headquartered in Lake Oswego, Oregon, is a leading supplier of transportation equipment and services to the railroad industry in North America. Greenbrier builds new railroad freight cars in the U.S., Canada and Mexico, and repairs and refurbishes freight cars and wheels at eleven locations across North America. The company also builds new railroad freight cars and refurbishes freight cars for the European market through its manufacturing operations in Poland and various sub-contractor facilities throughout Europe. At Greenbrier's Portland, Oregon manufacturing facility, it builds ocean-going barges for the maritime industry.

Greenbrier owns or manages a fleet of approximately 49,000 railcars.

Except for historical information contained herein, this press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including without limitation, statements as to expectations, beliefs, and future financial performance. These forward-looking statements are dependent on a number of factors, business risks and issues, a change in which could cause actual results to differ materially from those expressed or implied in the forward-looking statements. Such factors, risks and issues are set forth from time to time under "Forward-Looking Statements," in Management's Discussion and Analysis of Financial Condition and Results of Operations in Greenbrier's SEC filings and reports. Any forward-looking statement speaks only as of the date on which such statement is made. Greenbrier undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made.

The Greenbrier Companies will host a teleconference to discuss first quarter results. Teleconference details are as follows:

Wednesday, April 10, 2002

7:30 a.m. Pacific Daylight Time

Real-time Audio Access: ("Newsroom" at <http://www.gbrx.com>)

Please access the site 10 minutes prior to the start time. Following the call, a replay will be available on the same site.

THE GREENBRIER COMPANIES, INC.

CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except per share amounts, unaudited)

	February 28, 2002	August 31, 2001
Assets		
Cash and cash equivalents	\$49,544	\$77,299
Accounts and notes receivable	45,970	50,555
Inventories	92,506	94,581
Investment in direct finance leases	83,105	103,576
Equipment on operating leases	147,421	150,126
Property, plant and equipment	72,836	76,898

Intangible assets	9,159	26,450
Other	25,010	26,695
	\$525,551	\$606,180

Liabilities and Stockholders' Equity

Revolving notes	\$18,995	\$32,986
Accounts payable and accrued liabilities	130,132	135,898
Deferred participation	54,240	56,176
Deferred income taxes	21,869	26,920
Notes payable	155,418	177,575
Subordinated debt	29,261	37,491
Minority interest	4,928	5,025
Stockholders' equity	110,708	134,109
	\$525,551	\$606,180

THE GREENBRIER COMPANIES, INC.

CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share amounts, unaudited)

	Three Months Ended		Six Months Ended	
	February 28,		February 28,	
	2002	2001	2002	2001
Revenue				
Manufacturing	\$79,512	\$135,175	\$141,155	\$269,954
Leasing & services	19,557	21,743	37,796	40,948
	99,069	156,918	178,951	310,902
Cost of revenue				
Manufacturing	79,880	129,490	138,164	249,854
Leasing & services	10,631	10,983	20,862	21,178
	90,511	140,473	159,026	271,032

Margin	8,558	16,445	19,925	39,870
Other costs				
Selling and administrative expense	9,320	10,454	19,691	24,384
Interest expense	4,683	5,448	10,170	10,442
Special Charges	19,212	--	19,212	--
	33,215	15,902	49,073	34,826
Earnings (loss) before income tax expense, minority interest, equity in unconsolidated subsidiary	(24,657)	543	(29,148)	5,044
Income tax benefit (expense)	8,022	(1,402)	8,107	(2,773)
Earnings (loss) before minority interest, equity in unconsolidated subsidiary	(16,635)	(859)	(21,041)	2,271
Minority interest	225	104	97	(19)
Equity in unconsolidated subsidiary	(416)	825	(925)	817
Net earnings (loss)	\$(16,826)	\$70	\$(21,869)	\$3,069
Basic earnings (loss) per common share	\$(1.19)	\$0.00	\$(1.55)	\$0.22
Diluted earnings (loss) per common share	\$(1.19)	\$0.00	\$(1.55)	\$0.22
Weighted average common shares outstanding:				

Basic	14,121	14,121	14,121	14,151
Diluted	14,121	14,146	14,121	14,170

THE GREENBRIER COMPANIES, INC.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands, except per share amounts, unaudited)

Six Months Ended
February 28,
2002 2001

Cash flows from operating activities:

Net earnings (loss)	\$(21,869)	\$3,069
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Adjustments to reconcile net earnings
(loss) to net cash provided by (used in)
operating activities:

Deferred income taxes	(5,051)	(2,102)
Deferred participation	(1,936)	1,325
Depreciation and amortization	11,610	10,838
Gain on sales of equipment	(507)	(1,174)
Special charges -- Impairment	14,791	--
Other	546	375

Decrease (increase) in assets:

Accounts and notes receivable	4,585	3,782
Inventories	3,932	(23,269)
Other	1,678	(1,565)

Decrease in liabilities:

Accounts payable and accrued liabilities	(5,350)	(18,388)
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Net cash provided by (used in) operating activities	2,429	(27,109)
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Cash flows from investing activities:

Acquisitions, net of cash acquired	--	(282)
Principal payments received under direct finance leases	10,175	10,031
Proceeds from sales of equipment	14,785	46,170
Purchase of property and equipment	(10,527)	(37,434)
Net cash provided by investing activities	14,433	18,485

Cash flows from financing activities:

Change in revolving notes	(13,991)	23,985
Proceeds from notes payable	--	788
Repayments of notes payable	(21,549)	(14,270)
Repayment of subordinated debt	(8,230)	--
Dividends	(847)	(2,545)
Purchase of Company's common stock	--	(959)
Net cash provided by (used in) financing activities	(44,617)	6,999
Decrease in cash and cash equivalents	(27,755)	(1,625)
Cash and cash equivalents		
Beginning of period	77,299	12,908
End of period	\$49,544	\$11,283

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Website: <http://www.gbrx.com/>

Company News On-Call: <http://www.prnewswire.com/comp/327175.html>

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