

Greenbrier Pressroom

PRNewswire  
LAKE OSWEGO, Ore.

The Greenbrier Companies today announced earnings of \$.08 per share for the fiscal year ended August 31, 2001, higher than previously disclosed revised expectations of near breakeven. The company also announced a quarterly cash dividend of \$.06 per share, payable on December 12, 2001 to stockholders of records as of November 21, 2001.

Revenues for the fourth quarter of fiscal 2001 were \$135 million, down from \$162 million in the fourth quarter of fiscal 2000. Net loss for the fourth quarter of fiscal 2001 was \$623 thousand, or \$.04 per share, as compared to net earnings of \$5.4 million, or \$.38 per share in the fourth quarter of fiscal 2000.

For the year ended August 31, 2001, revenues were \$594 million, as compared to \$619 million for fiscal year 2000. Net earnings for fiscal year 2001 were \$1.1 million, or \$.08 per share, compared to fiscal 2000 net earnings of \$14.4 million, or \$1.01 per share.

The company's new railcar manufacturing backlog as of August 31, 2001 was 3,700 units valued at \$200 million, compared to 4,600 units valued at \$230 million at May 31, 2001.

William A. Furman, president and chief executive officer, noted "Market conditions in the North American rail supply industry remain depressed and we have, as of yet, not seen signs of recovery. Industrywide, new orders are at levels of less than half of a year ago and are at a third of industry deliveries in 1999. Greenbrier continues to perform relatively well in this difficult market environment, with a current market share of nearly 25%. The company continues to focus on cash flow, liquidity and maintaining a strong balance sheet in this environment. In this regard, the company's Board of Directors has deemed it prudent to reduce the quarterly dividend to \$.06 per share, the level in existence up until July 1999. Since July 1999, regular quarterly dividends were \$.09 per share. The company also continues to focus on managing and reducing costs and capital expenditures to reflect lower revenue and earnings expectations and in order to maintain its competitive position."

The Greenbrier Companies, headquartered in Lake Oswego, Oregon, is a leading supplier of transportation equipment and services to the railroad industry in North America. Greenbrier builds new railroad freight cars in the U.S., Canada and Mexico, and repairs and refurbishes freight cars and wheels at eleven locations across North America. The company also builds new railroad freight cars and refurbishes freight cars for the European market through its manufacturing operations in Poland and various sub-contractor facilities throughout Europe. At Greenbrier's Portland, Oregon manufacturing facility, it builds ocean-going barges for the maritime industry. Greenbrier owns or manages a fleet of approximately 42,000 railcars.

Except for historical information contained herein, this press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including without limitation, statements as to expectations, beliefs, and future financial performance. These forward-looking statements are dependent on a number of factors, business risks and issues, a change in which could cause actual results to differ materially from those expressed or implied in the forward-looking statements. Such factors, risks and issues are set forth from time to time under "Forward-Looking Statements," in Management's Discussion and Analysis of Financial Condition and Results of Operations in Greenbrier's SEC filings and reports. Any forward-looking statement speaks only as of the date on which such statement is made. Greenbrier undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made.

The Greenbrier Companies will host a teleconference to discuss third quarter results. Teleconference details are as follows:

Wednesday, November 7, 2001  
7:30 a.m. Pacific Standard Time  
Real-time Audio Access: ("Newsroom" at <http://www.gbrx.com> )

Please access the site 10 minutes prior to the start time. Following the call, a replay will be available on the same site.

THE GREENBRIER COMPANIES, INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(In thousands, unaudited)

	August 31, 2001	August 31, 2000
ASSETS		
Cash and cash equivalents	\$77,299	\$12,908

Accounts and notes receivable	50,555	66,150
Inventories	94,581	127,484
Investment in direct finance leases	103,576	124,780
Equipment on operating leases	150,126	122,074
Property, plant and equipment	76,898	77,628
Intangible assets	26,450	23,001
Other	26,695	30,084
	\$606,180	\$584,109

#### LIABILITIES AND STOCKHOLDERS' EQUITY

Revolving notes	\$32,986	\$13,019
Accounts payable and accrued liabilities	135,898	147,792
Deferred participation	56,176	54,266
Deferred income taxes	26,920	25,238
Notes payable	177,575	159,363
Subordinated debt	37,491	37,748
Minority interest	5,025	5,068
Stockholders' equity	134,109	141,615
	\$606,180	\$584,109

#### THE GREENBRIER COMPANIES, INC.

#### CONSOLIDATED STATEMENTS OF EARNINGS

(In thousands, except per share amounts, unaudited)

	Three Months Ended		Year Ended	
	August 31,		August 31,	
	2001	2000	2001	2000
Revenue				
Manufacturing	\$114,026	\$140,050	\$513,012	\$528,240
Leasing and services	20,721	21,639	80,986	91,189
	134,747	161,689	593,998	619,429
Cost of revenue				
Manufacturing	103,682	123,224	470,376	466,348
Leasing and services	11,266	10,348	43,295	46,711
	114,948	133,572	513,671	513,059
Margin	19,799	28,117	80,327	106,370
Other costs				
Selling and administrative expense	11,193	12,013	49,547	54,202
Interest expense	5,518	5,147	22,257	21,165
	16,711	17,160	71,804	75,367
Earnings before income tax expense, minority interest and equity in unconsolidated subsidiary	3,088	10,957	8,523	31,003
Income tax expense	(2,638)	(5,162)	(6,806)	(16,053)
Earnings before minority interest and equity in unconsolidated subsidiary	450	5,795	1,717	14,950
Minority interest	46	(139)	43	(1,650)
Equity in unconsolidated subsidiary	(1,119)	(270)	(641)	1,054
Net earnings	\$(623)	\$5,386	\$1,119	\$14,354
Basic earnings per share:	\$(0.04)	\$0.38	\$0.08	\$1.01
Diluted earnings per share:	\$(0.04)	\$0.38	\$0.08	\$1.01
Weighted average shares outstanding:				

Basic	14,121	14,227	14,151	14,227
Diluted	14,128	14,227	14,170	14,241

THE GREENBRIER COMPANIES, INC  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(In thousands, except per share amounts, unaudited)

	Years ended August 31,	
	2001	2000
Cash flows from operating activities:		
Net earnings	\$1,119	\$14,354
Adjustments to reconcile net earnings to net cash provided by (used in) operating activities:		
Deferred income taxes	1,682	7,604
Deferred participation	1,910	3,827
Depreciation and amortization	22,396	20,356
Gain on sales of equipment	(1,390)	(4,527)
Other	(1,891)	2,627
Decrease (increase) in assets:		
Accounts and notes receivable	15,595	(18,610)
Inventories	13,137	(39,249)
Prepaid expenses and other	6,976	(1,376)
Decrease in liabilities:		
Accounts payable and accrued liabilities	(18,118)	(13,295)
Net cash provided by (used in) operating activities	41,416	(28,289)
Cash flows from investing activities:		
Acquisitions, net of cash acquired	(282)	(4,787)
Principal payments received under direct finance leases	20,761	18,313
Investment in direct finance leases	--	(170)
Proceeds from sales of equipment	47,515	49,789
Investment in Joint Venture	(4,000)	--
Purchase of property and equipment	(73,336)	(93,821)
Net cash used in investing activities	(9,342)	(30,676)
Cash flows from financing activities:		
Proceeds from borrowings	70,725	34,052
Repayments of borrowings	(32,363)	(26,987)
Dividends	(5,086)	(5,132)
Purchase of minority interest	--	(7,610)
Purchase of treasury stock	(959)	(246)
Net cash provided by (used in) financing activities	32,317	(5,923)
Increase (decrease) in cash and cash equivalents	64,391	(64,888)
Cash and cash equivalents		
Beginning of period	12,908	77,796
End of period	\$77,299	\$12,908

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SOURCE: The Greenbrier Companies

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