Greenbrier Pressroom

PRNewswire LAKE OSWEGO, Ore.

The Greenbrier Companies, Inc. today announced break-even results for the second quarter ended February 28, 2001, in line with previously disclosed revised expectations. In addition, subsequent to quarter end, the company announced new orders for 2,700 railcars valued at \$110 million and the completion of a \$50 million private placement of senior term debt.

Revenues for the second quarter of fiscal 2001 were \$157 million, down from the \$173 million in the second quarter of fiscal 2000. Net earnings for the second quarter were \$70 thousand, or \$.00 per diluted share, down from \$4.3 million, or \$.30 per diluted share, in the comparable quarter of the prior fiscal year.

For the six months ended February 28, 2001, revenues were \$311 million, up from \$286 million in the same six-month period of fiscal 2000. Net earnings for the fiscal 2001 six month period were \$3.1 million, or \$.22 per diluted share, compared to \$4.7 million, or \$.33 per diluted share in the comparable 2000 period.

The current year's second quarter results were impacted by a reduction in North American new railcar production, timing differences between the actual production and delivery of new railcars, and lower than anticipated new railcar margins on the production of certain car types. Greenbrier currently anticipates that earnings for the fiscal year 2001 as a whole will range from \$.40 - \$.60 per share.

The company's new railcar manufacturing backlog, as of February 28, 2001, was 4,300 units valued at \$260 million, compared to 6,200 units valued at \$360 million at November 30, 2000. Subsequent to quarter end, the company announced new orders for 2,700 railcars valued at \$110 million and, as a result, the company anticipates that its backlog as of May 31, 2001 will be stable or improve slightly compared to the February 28, 2001 backlog.

Bill Furman, president and chief executive officer, noted, "Overall, new railcar demand in North America remains soft. Greenbrier has performed relatively well in this environment, doubling its marketshare over the last year to over 20% of the total market. However, we are not immune to this downturn and, as a result, have significantly reduced production, laid-off personnel, and instituted cost containment measures. We believe we remain well-positioned to compete in the current intensely competitive marketplace."

The Greenbrier Companies, headquartered in Lake Oswego, Oregon, is a leading

supplier of transportation equipment and services to the railroad industry in North America. Greenbrier builds new railroad freight cars in the U.S., Canada and Mexico, and repairs and refurbishes freight cars and wheels at eleven locations across North America. The company also builds new railroad freight cars and refurbishes freight cars for the European market through its manufacturing operations in Poland and various sub-contractor facilities throughout Europe. At Greenbrier's Portland, Oregon manufacturing facility, it builds ocean-going barges for the maritime industry. Greenbrier owns or manages a fleet of approximately 44,000 railcars.

Except for historical information contained herein, this press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including without limitation, statements as to expectations, beliefs, and future financial performance. These forward-looking statements are dependent on a number of factors, business risks and issues, a change in which could cause actual results to differ materially from those expressed or implied in the forward-looking statements. Such factors, risks and issues are set forth from time to time under "Forward-Looking Statements," in Management's Discussion and Analysis of Financial Condition and Results of Operations in Greenbrier's SEC filings and reports. Any forward-looking statement speaks only as of the date on which such statement is made. Greenbrier undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made.

The Greenbrier Companies will host a teleconference to discuss second quarter results. Teleconference details are as follows:

Tuesday, April 3, 2001
7:30 a.m. Pacific Daylight Time
Real-time Audio Access: ("Newsroom" at www.gbrx.com)

Please access the site 10 minutes prior to the start time. Following the call, a replay will be available on the same site.

THE GREENBRIER COMPANIES, INC.

CONDENSED CONSOLIDATED BALANCE SHEETS
(In thousands, except per share amounts, unaudited)

February 28, August 31,

2001 2000

\$577,382 \$584,109

Assets

Cash and cash equivalents	5	\$11,283	\$	12,908
Accounts and notes receivable		62,368		66,150
Inventories	133,9	79	127,484	ļ
Investment in direct finance leases		115,17	1	124,780
Equipment on operating leases		120,77	0	122,074
Property, plant and equipment		79,720		77,628
Intangible assets	22,	743	23,00	1
Other	31,348	3	30,084	

Liabilities and Stockholders' Equity

Revolving notes	\$37,004	\$13,019	
Accounts payable and			
accrued liabilities	131,138	147,792	
Deferred participation	55,591	54,266	
Deferred income taxes	23,136	25,238	
Notes payable	145,877	159,363	
Subordinated debt	37,748	37,748	
Minority interest	5,087	5,068	
Stockholders' equity	141,801	141,615	

THE GREENBRIER COMPANIES, INC.

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CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share amounts, unaudited)

Three Months Ended Six Months Ended Feb. 28, Feb. 29, Feb. 28, Feb. 29,

2001	2000	2001	2000
Z001	2000	2001	2000

Revenue

Manufacturing \$135,175 \$149,387 \$269,954 \$241,182 Leasing and services 21,743 23,436 40,948 44,643 156,918 172,823 310,902 285,825

Cost of revenue

Manufacturing 129,490 132,070 249,854 212,083 Leasing and services 10,983 12,332 21,178 24,546 140,473 144,402 271,032 236,629

Margin 16,445 28,421 39,870 49,196

Other costs

Selling and

administrative expense 10,454 16,184 24,384 28,589 Interest expense 5,448 5,061 10,442 10,039 15,902 21,245 34,826 38,628

Earnings before

income tax expense, minority interest, equity in unconsolidated

subsidiary 543 7,176 5,044 10,568

Income tax expense (1,402) (3,726) (2,773) (5,963)

Earnings before minority

interest, equity in

unconsolidated subsidiary (859) 3,450 2,271 4,605

Minority interest 104 (397) (19) (1,144)

Equity in unconsolidated

subsidiary 825 1,250 817 1,266

Net earnings \$70 \$4,303 \$3,069 \$4,727

Basic earnings per

common share \$0.00 \$0.30 \$0.22 \$0.33

Diluted earnings per

common share \$0.00 \$0.30 \$0.22 \$0.33

Weighted average common

shares outstanding:

Basic 14,121 14,255 14,151 14,255 Diluted 14,146 14,267 14,170 14,295

SOURCE: Greenbrier Companies, Inc.

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Website: http://www.gbrx.com/

Company News On-Call: http://www.prnewswire.com/comp/327175.html or fax,

800-758-5804, ext. 327175

https://pressroom.gbrx.com/2001-04-03-Greenbrier-Reports-Break-Even-Second-Quarter-Major-New-Railcar-Orders